



Performance Report

July 1, 2019 – June 30, 2020

A Year in Review

Programs

- We were **joined by 2 new families**, bringing the total number of members in our community to 50.
- We helped **3 members transition to independent living** and join 33 other members who are living in apartments of their own.
- We assessed members with an On My Own-created independent living skills measurement tool, and **documented year-over-year increases in independent living skills in 68% of our members**.
- We **created and approved a new strategic plan**, focused on improving our program, staffing, financial and evaluation models over the next three years.
- We quickly pivoted to providing virtual skill-building workshops, social activities and one-on-one support to **maintain our critical services during the COVID-19 pandemic**.

Finances

- Our (unaudited) **net surplus was nearly \$72,000**, the third straight year of significant positive net income.
- Our operating reserve grew to **5.2 months of expenses set aside for emergencies**—surpassing our goal of having 3 months of expenses in reserve.
- We received a **\$61,000 forgivable loan through the Payroll Protection Program and a \$14,000 grant through the Oakland Together Community Response and Recovery Fund**, helping to offset revenue lost during the COVID-19 pandemic.

Administration

- We **began implementation of the *Entrepreneurial Operating System (EOS)***, designed to help us focus more clearly on our most impactful work.