

	<b>FY 21 Budget</b>
<b>REVENUE</b>	
<b>Individual Contributions</b>	<b>\$109,535</b>
Unsolicited	\$60,800
Solicited	\$48,735
<b>Corporate Contributions</b>	<b>\$16,998</b>
Unsolicited	\$10,253
Solicited	\$6,745
<b>Foundation Contributions</b>	<b>\$54,720</b>
Unsolicited	\$7,220
Solicited	\$47,500
<b>Skill-Building Program Fees</b>	<b>\$152,171</b>
Skill-Building	\$152,171
<b>Independent Living Program Fees</b>	<b>\$74,372</b>
Support Coordination (Member Paid)	\$23,715
Support Coordination (Medicaid Paid)	\$48,157
Direct Care	\$2,500
<b>Interest Earned</b>	<b>\$2,375</b>
<b>Endowment Earnings</b>	<b>\$1,654</b>
<b>TOTAL REVENUE</b>	<b>\$411,826</b>
<b>EXPENSES</b>	<b>FY 21 Budget</b>
<b>Staff</b>	<b>\$299,681</b>
Wages	\$258,135
Staff Insurance	\$17,113
Taxes	\$21,602
Payroll Service Fees	\$981
Professional Development + Team-Building Activities	\$1,850
<b>Program</b>	<b>\$22,514</b>
Skill-Building Program	\$20,486
Independent Living Program	\$2,028
<b>Administration</b>	<b>\$126,238</b>
Technology	\$12,014
Office Supplies	\$9,000
CC Processing Fees	\$9,000
Insurance	\$12,100
Accounting	\$19,500
Facility	\$61,624
Fundraising	\$3,000
<b>Strategic Plan Implementation</b>	<b>\$60,999</b>
<b>Depreciation</b>	<b>\$7,191</b>
<b>TOTAL EXPENSES</b>	<b>\$516,624</b>
<b>NET INCOME</b> (before operating reserve draw)	<b>-\$104,799</b>
<b>OPERATING RESERVE DRAW</b> (excess above 3 months allowed)	<b>-\$105,260</b>
<b>NET INCOME</b> (after operating reserve draw)	<b>\$462</b>